

Interested in becoming an Accredited Derby Choice Member?



Introduction

Derby Choice is a network of independent accredited, trusted approved providers in Derby and Derbyshire. Derby Choice aims to attract quality and committed members, by providing value and benefits to their customers, to best suit both customers' needs and organisations' needs. Derby Choice provides customers an easy way of accessing a range of specialised services in Derby and Derbyshire that are local and that offer safety and quality. This is done by the members of Derby Choice sharing best practice, attending meetings and networking opportunities so that they can collaborate and be stronger together.

The Derby Choice email is the main function for Derby Choice receiving referrals and interests from professionals and others within health and social care to the customer themselves. The web site acts as a marketing tool to promote Derby Choice so to attract people to use it as a way of contacting specialised providers.

What's in it for you?

Originally Derby Choice was developed and supported by a Derby City Council market development project and the formal network and web site were planned to give micro support providers a group identity and the opportunity to become independent and self-sustaining. Derby Choice has evolved in 2015 to becoming a network of approved providers where the size of the company is not a prerequisite of joining. The reason for providers to join is because they can offer their specialised service (and having completed disability awareness training) for the purpose of supporting those with additional needs. Approved providers' services range from home maintenance to personal care.

Opportunities:

- A Derby Choice links with other larger bodies – Derby City Council; 'Buy with Confidence' and 'The Local Offer', Do What You Want listing, First Contact etc.
- Derby Choice members provided with heavily discounted membership of CredAbility (as part the Syndicate with Nimbus). Normal price £75, Derby Choice discounted price £20.
- Automatically become a 'Derby Sapphire Member' that is run by Creative Carers.

Buying Group:

Derby Choice members can collaborate on shared purchasing initiatives. As providers negotiate a purchase, the approved network can be included within negotiations. For example PerkBox can provide perks for your business and staff.

Benefits:

- ✓ Stronger, more diverse network, with more Choice for customers.
- ✓ Increased networking opportunities and activities between approved partners.
- ✓ Increase in cross referrals between members
- ✓ More clout and strength when talking to LA's and CCG's etc.



- ✓ Co-Marketing and collaboration on events, and potential sharing of advertising costs.
- ✓ Discounts and financial savings for approved partners
- ✓ Derby Choice remains independent and becomes stronger

The web site will:

- ✚ provide you with additional web presence under a high profile network identity
- ✚ promote collaboration
- ✚ promote the visibility of accredited and specialised provision as a viable alternative within the social care market place
- ✚ be a one-stop-shop for the social care establishment, support planners, individuals and carers for accessing the range of Derby’s support providers
- ✚ enable you to be part of an independent and self-determining support network.

Accredited support provider criteria

You are welcome to join the network to promote your enterprise and share information with other support providers. You must meet the criteria as Accredited provider.

Approved Partners have to have some degree of accreditation applicable to their business sector. This could include, DBS, Safeguarding, MCA, Assisting and Moving, First Aid and at the very least “Dementia Friends” and “One Page Profiles”. Approved Partners will come from wide ranging business categories that could help/benefit an individual

Business Sectors to consider in the ‘Approved Partner Network’:

Service Providers to be linked to the DOMAINS with the OBSA to ensure wide range of services available to meet customer’s needs and outcomes.

- | | |
|--------------------------|----------------------------|
| ✓ Preventative | ✓ Home Care |
| ✓ Re-ablement | ✓ Residential Care Homes |
| ✓ OT | ✓ Gardeners |
| ✓ Learning and Education | ✓ Plumbers |
| ✓ Therapeutic | ✓ Handymen |
| ✓ Support Planning | ✓ Sports |
| ✓ Legal | ✓ Activity |
| ✓ IFA | ✓ Transportation/Taxi’s |
| ✓ Accountants | ✓ Dentists |
| ✓ Wills and Probate | ✓ GPs |
| ✓ Funeral | ✓ Charities/Carer Groups |
| ✓ Florists | ✓ Local Area Co-ordinators |

Accredited with relevant training and checks:

- 🏠 DBS checks (all)
- 🏠 Safeguarding (free training completed within 12 months)
- 🏠 One Page Profiles (all)
- 🏠 Dementia Friends (free awareness training completed within 6 months)

Expectation:

- Derby Choice members are expected to attend monthly informal networking meeting to meet other providers and discuss each other's business.
- To actively look for and refer work to other accredited members.
- Committed to either "Making it Real", "Social Care Commitments", "Dignity Award".
- Promote Derby Choice to other providers and potential customers.

Registration

1. Pay Derby Choice £30 annual subscription. **Pay into the bank by internet transfer** using the following details:

Account Name: **Derby Choice**

Branch Sort Code: **40-19-15**

Account Number: **64158466**

Reference: **Your full business/ trading name or the name of the person paying.**

When you have done this email Derby Choice with the subject being '**Membership Details**' at: info@derbychoice.org.uk. Please put the following information in your email:

Your name

Business name

E-mail address

Contact telephone number

The reference listed on the payment (your business name).

2. The receipt you receive will mean that you will start getting updates and invites to internal Derby Choice activity but no referrals or public website presence until you achieve your accreditation. The confirmation of payment from Derby Choice will give you a discounted Credibility Mark with Nimbus at £20, down from £75. Please contact Martin Austin martin@nimbusdisability.com attaching your receipt to start the process. You can find more information and start filling in the application by following this link <http://www.nimbusdisability.com/quality-mark/become-a-credible-provider/>. Once you have completed the application and have received the credibility mark you need to show email this to Derby Choice so that you can become a credited provider with us.
3. Once you have achieved the mark, send proof to Derby Choice via email attachment with your logo and website link. You will then be given the Derby Choice logo and along with the Credibility logo this will show that you're a trusted provider. This will raise the profile of Derby Choice, meaning we become stronger as a collective.
4. You will then receive a test email from Mail Chimp to check you receive Derby Choice email's, with a follow up telephone call when the email has been sent.

Annual Subscription

An annual subscription of **£30.00** to Derby Choice runs from January to December.

Networking

You will be informed through email about network activities and information about events and training that may be of interest to you.

Derby Choice Management Committee

Management committee meeting dates will also be emailed with a closing date for agenda item submissions. Queries, feedback and agenda items should be emailed to info@derbychoice.org.uk. You will not as a rule be contacted directly about the outcome of an agenda item you have submitted but the outcome should be in the relevant meeting's minutes.

Leaving the Derby Choice Network

If you no longer wish to be in the network and on the web site, please email info@derbychoice.org.uk and your details will be removed. There is no reimbursement for the one-off annual fee.

Welcome to Derby Choice!